CITY OF SEA ISLE CITY

CAPE MAY COUNTY, NEW JERSEY

RESOLUTION NO.: 211 (2018)

RESOLUTION ADOPTING AN AFFRIMATIVE MARKETING PLAN FOR THE CITY OF SEA ISLE CITY AND APPOINTING A MUNICIPAL HOUSING LIAISON FOR THE ADMINISTRATION OF THE CITY'S AFFORDABLE HOUSING PROGRAM

WHEREAS, in accordance with applicable Council on Affordable Housing ("COAH") regulations and the New Jersey Uniform Housing Affordability Controls ("UHAC") N.J.A.C. 5:80-26.1,et. seq., the City of Sea Isle City is required to adopt by resolution an Affirmative Marketing Plan to ensure that all affordable housing units created, including those created by rehabilitation are affirmatively marketed to very low, low and moderate income households, particularly those living and/or working within Housing Region 6, the Housing Region encompassing the City of Sea Isle City; and

WHEREAS, the City of Sea Isle City's Fair Share Plan promotes an affordable housing program pursuant to the Fair Housing Act (N.J.S.A. 52:27D-301, et. seq.) and COAH's Third Round Substantive Rules (N.J.A.C. 5:93-1, et. seq.); and

WHEREAS, pursuant to N.J.A.C. 5:93 and N.J.A.C. 5:80-26.1 et. seq., City of Sea Isle City is required to appoint a Municipal Housing Liaison for the administration of the City of Sea Isle City's affordable housing program to enforce the requirements of N.J.A.C. 5:93 and N.J.A.C. 5:80-26.1 et. seq.; and

WHEREAS, the City of Sea Isle City has adopted Chapter XXVI, Section 43 entitled "Affordable Housing" to provide for the appointment of a Municipal Housing Liaison to administer the City of Sea Isle City's affordable housing program.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Sea Isle City, County of Cape May, State of New Jersey, that the City Business Administrator is hereby appointed as the Municipal Housing Liaison for the administration of the affordable housing program, pursuant to and in accordance with Chapter XXVI, Section 43 of the City of Sea Isle City Land Use Ordinance, and does hereby adopt the following Affirmative Marketing Plan:

Affirmative Marketing Plan

A. All affordable housing units in the City of Sea Isle City shall be marketed in accordance with the provisions herein unless otherwise provided in N.J.A.C. 5:93-1, et seq.

- B. This Affirmative Marketing Plan shall apply to all developments that contain or will contain low and moderate-income units, including those that are part of the City's prior round Fair Share Plan and its current Fair Share Plan and those that may be constructed in future developments not yet anticipated by the Fair Share Plan.
- C. The Affirmative Marketing Plan shall be implemented by an Administrative Agent designated by and/or under contract to the City of Sea Isle City. All the costs of advertising and affirmatively marketing affordable housing units shall be borne by the developers/sellers/owners of the affordable unit(s).
- D. In implementing the Affirmative Marketing Plan, the Administrative Agent, acting on behalf of the City, shall undertake all the following strategies:
 - 1. Publication of one advertisement in a newspaper of general circulation within the housing region.
 - 2. Broadcast of one advertisement by a radio or television station broadcasting throughout the housing region.
 - 3. At least one additional regional marketing strategy using one of the other sources listed below.
- E. The Affirmative Marketing Plan is a regional marketing strategy designed to attract buyers and/or renters of all majority and minority groups, regardless of race, creed, color, national origin, ancestry, marital or familial status, gender, affectional or sexual orientation, disability, age or number of children to housing units which are being marketed by a developer or sponsor of affordable housing. The Affirmative Marketing Plan is also intended to target those potentially eligible persons who are least likely to apply for affordable units in that region. It is a continuing program that directs all marketing activities toward Housing Region 6 in which the City is located and covers the entire period of deed restriction for each restricted housing unit.
- F. The Affirmative Marketing Plan is a continuing program intended to be followed throughout the entire period of restrictions and shall meet the following requirements:
 - 1. All newspaper articles, announcements and requests for applications for very low, low, and moderate-income units shall appear in the Philadelphia Inquirer, the Press of Atlantic City, the Cape May County Herald, and Cape May Gazette.
 - 2. The primary marketing shall take the form of at least one press release and a paid display advertisement in the above newspaper during the first week of the marketing program. Additional advertising and publicity shall be on an "as needed" basis. The developer/owner shall disseminate all public service announcements and pay for display advertisements. The developer/owner shall provide proof of publication to the Administrative Agent. All press releases and advertisements shall be approved in advance by the City's Administrative Agent.

Advertisements will also be placed on the following websites:

Sea Isle City - https://seaislecity.nj.us New Jersey Housing Resource Center (NJHRC) - http://www.njhrc.gov

- 3. The advertisement shall include a description of the:
 - i. Street address(es) of the units;
 - ii. Directions to the units;
 - iii. Range of prices for the units;
 - iv. Number of bedrooms in the affordable units (bedroom mix);
 - v. Maximum income permitted to qualify for the units;
 - vi. Location of applications;
 - vii. Business hours when interested households may obtain an application;
 - viii. Application fees, if any;
 - ix. Number of units currently available; and
 - x. Anticipated dates of availability.
- 4. Newspaper advertisements, announcements and information on where to request applications for very low, low, and moderate-income housing shall appear in at least three locally oriented weekly newspapers within the region, one of which shall be circulated primarily within Cape May County and the other two of which shall be circulated primarily outside of Cape May County but within the housing region.
- Advertisements will be broadcast on the following regional cable television station:
 WNJS New Jersey Public Broadcasting Authority
- 6. Applications shall be mailed by the Administrative Agent to the prospective applications upon request. Locations of applications, brochures, and flyers to affirmatively market the program are listed below, and will also be made available on the City's website. Also, information on how to apply shall be made available at the developer's sales/rental office and shall be mailed or emailed to prospective applicants upon request. When on-line preliminary applications are utilized, if prospective applicants do not have internet access they will be given a phone number to call the Administrative Agent, who will then enter all pre-application information online during the phone call.

Atlantic County Administration Building Cape May County Main Library Cumberland County Library Salem County Court House

7. The Administrative Agent shall develop, maintain and regularly update a list of community contact person(s) and/or organizations(s) in Cape May, Atlantic, Cumberland, and Salem Counties that will aid in the affirmative marketing program with particular emphasis on contacts that will reach out to groups that are least likely

to apply for housing within the region, including major regional employers.

- i. Quarterly informational flyers shall be sent to each of the following agencies with a request for publication in their journals and for circulation among their members:
 - ☐ Cape May County Association of Realtors
 - ☐ Atlantic City and County Board of Realtors
 - ☐ Cumberland County Board of Realtors
 - ☐ Gloucester Salem Counties Board of Realtors
- ii. Quarterly informational circulars shall be sent to the administrators of each of the following agencies in the counties of and requests to post same shall be sent to the administrators of each of the following agencies within the counties of Cape May, Atlantic, Cumberland, and Salem:
 - Welfare or Social Service Board
 - Rental Assistance Office (local office of DCA)
 - Offices on Aging or Division of Senior Services
 - Housing Authority
 - Community Action Agencies
 - Community Development Departments
- iii. Quarterly informational circulars shall be sent to the chief personnel administrators of all the major employers within the region as listed below in accordance with the Region 6 Affirmative Marketing Plan.
 - Cape Regional Medical Center (2 Stone Harbor Blvd, Cape May Court House, NJ 08210)
 - Cold Spring Rush Fish and Supply Co (906 Schellenger St, Cape May, NJ)
 - Acme Markets (various locations)
 - Wawa (various locations)
 - Cape Counseling Services (687 Route 9, Cape May, NJ)
 - Shores at Wesley Manor (2201 Bay Ave, Ocean City, NJ)
 - Shop Rite (various locations)
 - Verizon (various locations)
 - Holy Redeemer Visiting Nurse Association (6727 Delilah Rd # F, Egg Harbor Twp., NJ)
- iv. Quarterly informational circulars and copies of press releases and advertisements of the availability of low and moderate-income housing shall be sent to the following additional community and regional organizations:

- Fair Share Housing Center (510 Park Boulevard, Cherry Hill, NJ 08002)
- New Jersey State Conference of the NAACP (4326 Harbor Beach Blvd. #775, Brigantine, NJ 08203)
- The Latino Action Network (2560 U.S. Highway 22, Suite 322, Scotch Plains, NJ, 07076)
- Cape May County NAACP (P.O. Box 17, Whitesboro, NJ 08252)
- Atlantic City NAACP (423 North Ohio Ave, Atlantic City, NJ 08401)
- Salem County NAACP (P.O. Box 25, Salem, NJ, 08079)
- Supportive Housing Association (185 Valley Street, South Orange, NJ 07079)
- v. The Administrative Agent will also provide specific direct notice to the following community and regional organizations whenever affordable housing units become available in the City to the organizations including, but not limited to, those listed below:
 - Fair Share Housing Center (510 Park Boulevard, Cherry Hill, NJ 08002)
 - New Jersey State Conference of the NAACP (4326 Harbor Beach Blvd. #775, Brigantine, NJ 08203)
 - The Latino Action Network (2560 U.S. Highway 22, Suite 322, Scotch Plains, NJ, 07076)
 - Cape May County NAACP (P.O. Box 17, Whitesboro, NJ 08252)
 - Atlantic City NAACP (423 North Ohio Ave, Atlantic City, NJ 08401)
 - Salem County NAACP (P.O. Box 25, Salem, NJ, 08079)
 - Supportive Housing Association (185 Valley Street, South Orange, NJ 07079)
- 8. A random selection method to select occupants of very low, low and moderate income housing will be used by the Administrative Agent in conformance with N.J.A.C. 5:80-26.16(l). The Affirmative Marketing Plan shall provide a regional preference for all households that live and/or work in Housing Region 6 comprised of Cape May, Atlantic, Cumberland, and Salem Counties.
- 9. The Administrative Agent shall administer the Affirmative Marketing Plan. The Administrative Agent has the responsibility to income qualify very low, low and moderate income households; to place income eligible households in very low, low and moderate income units upon initial occupancy; to provide for the initial occupancy of very low, low and moderate income units with income qualified households; to continue to qualify households for re-occupancy of units as they become vacant during the period of affordability controls; to assist with outreach to very low, low and moderate income households; and to enforce the terms of the deed restriction and mortgage loan as per N.J.A.C. 5:80-26.1, et seq.
- 10. Whenever appropriate, the Administrative Agent shall provide or direct qualified very

low, low and moderate-income applicants to counseling services on subjects such as budgeting, credit issues, mortgage qualifications, rental lease requirements and landlord/tenant law and shall develop, maintain and update a list of entities and lenders willing and able to perform such services.

11. All developers/owners of very low, low and moderate-income housing units shall be required to undertake and pay the costs of the marketing of the affordable units in their respective developments, subject to the direction and supervision of the Administrative Agent. The implementation of the Affirmative Marketing Plan for a development that includes affordable housing shall commence at least 120 days before the issuance of either a temporary or permanent certificate of occupancy. The implementation of the Affirmative Marketing Plan shall continue until all very low, low and moderate-income housing units are initially occupied and for as long as affordable units exist that remain deed restricted and for which the occupancy or re-occupancy of units continues to be necessary. Please note that in addition to complying with this City-wide Affirmative Marketing Plan that the Administrative Agent shall also review and approve a separate Affirmative Marketing Plan for every new affordable development in Sea Isle City that is subject to N.J.A.C. 5:8026.1 et seq. That document shall be completed by the owner/developer and will be compliant with the City's Affirmative Marketing Plan as presented herein, and incorporate development specific details and permitted options, all subject to the Administrative Agent's review and approval. The development specific affirmative marketing plans will use the standard form for Region 6, which is attached hereto.

12. The Administrative Agent shall provide the Municipal Housing Liaison with the information required to comply with monitoring and reporting requirements pursuant to N.J.A.C. 5:80-26-1, et seq. and the Order granting the City a Final Judgment of Compliance and Repose.

BE IT FURTHER RESOLVED that the appropriate City officials and professionals are authorized to take all actions required to implement the terms of this Resolution.

BE IT FURTHER RESOLVED that this Resolution shall take effect pursuant to law.

Jack C. Gibson, Council President

Recorded Vote:

Council	Yes	No	Abstain	Absent	Moved	Second
Tighe				X		0
Feeley	X		*)			я
Gibson	X				e ·	
Kehner	X				X	8
Edwardi	X	3	-		-	χ

I HEREBY CERTIFY THAT the foregoing resolution was duly adopted by the City Council of Sea Isle City, New Jersey, at the regular meeting held on November 27, 2018.

Shannon D. Romano, Municipal Clerk

AFFIRMATIVE FAIR HOUSING MARKETING PLAN For Affordable Housing in (REGION 6)

I. APPLICANT AND PROJECT INFORMATION

(Complete Section I individually for all developments or programs within the municipality.)

1a. Administrative Agent Name, Administrative Ag	ddress, Phone Number 1b. Develop	ment or Program Name, Address
lc. Number of Affordable Units: Number of Rental Units:	1d. Price or Rental Range From To	1e. State and Federal Funding Sources (if any)
Number of For-Sale Units:	<u> </u>	
1f. □ Age Restricted	1g. Approximate Starting Dates Advertising:	Occupancy:
□ Non-Age Restricted		
^{1h. County} Atlantic, Cape May, Cum	herland Salem	ract(s):
lj. Managing/Sales Agent's Name,	Address, Phone Number	
1k. Application Fees (if any):		
municipality. Sections that differ madministrative agent and in the approximately. RANDOM SELECTION		ract between the municipality and the
2. Describe the random selection pro	ocess that will be used once application	ns are received.
and the set transfer out transfer transfer and transfer transfer out the set of the set	a to seem to the second tree properties a LL properties.	

III. MARKETING

3a. Direction of Marketing Activity: (indicate which group(s) in the housing region are least likely to apply for the housing without special outreach efforts because of its location and other factors)							
☐ White (non-Hispanic X Black (non-Hispanic) X Hispanic ☐ American Indian or Alaskan Native							
☐ Asian or Pacific Islander ☐ Other group:							
3b. HOUSIN	G RESOURCE CENTER (www	vw.njhousing.gov) A free, online listii	ng of affordable housing				
3c. Commerc	3c. Commercial Media (required) (Check all that applies)						
DURATION & FREQUENCY NAMES OF REGIONAL OF OUTREACH NEWSPAPER(S) CIRCULATION AREA							
TADCETS	ENTIRE HOUSING REGION						
Daily News		O	1				
		Philadelphia Inquirer					
m. n. crima							
Daily News	PARTIAL HOUSING REGION	N 6					
	Super	Atlantic Daily Sentinel	Atlantic				
		Press of Atlantic City	Atlantic, Cape May, Cumberland, Ocean				
		Bridgeton News	Cumberland				
		Daily Journal	Cumberland				
☐ Today's Sunbeam Salem							
Weekly Nev	vspaper						
		Atlantic County Record	Atlantic				
		Beachcomber News	Atlantic				
		Current of Absecon and Galloway Township	Atlantic				
		Current of Down Beach	Atlantic				
		Current of Egg Harbor Township	Atlantic				
		Current of Mays Landing and Hamilton Township	Atlantic				
		Current of Northfield, Linwood and Somers Point	Atlantic				
		Egg Harbor News	Atlantic				
		Hammonton Gazette	Atlantic				
		Hammonton News	Atlantic				
		Mainland Journal	Atlantic				
		Record Journal	Atlantic				

		Atlantic City Weekly	Atlantic, Cape May, Cumberland
		Cape May County Herald	Cape May
		Cape May Gazette	Cape May
	,	Cape May Star & Wave	Cape May
	4.	Gazette of Upper Township	Cape May
		Ocean City Gazette	Cape May
		Wildwood Leader	Cape May
		Cumberland Reminder	Cumberland
	DURATION & FREQUENCY OF OUTREACH	Names of Regional TV Station(s)	CIRCULATION AREA AND/OR RACIAL/ETHNIC IDENTIFICATION OF READERS/AUDIENCE
TADORTOR	NTIDE HOUGING DECION		
TARGETSE	NTIRE HOUSING REGION	0	
. 🗆		3 KYW-TV	26
		Cbs Broadcasting Inc.	
		6 WPVI-TV	
	¥	American Broadcasting	
		Companies, Inc (Walt Disney)	
		23 WNJS	
		New Jersey Public Broadcasting	25
		Authority	
		61 WPPX	
		Paxson Communications License	
Ш		Company, Llc	*
		Company, Lic	
TARGETS P	ARTIAL HOUSING REGIO	N 6	1
		8 WPSJ-LP	
		Engle Broadcasting	Atlantic
		52 WNJT	
П	-	New Jersey Public Broadcasting	
-		Authority	Atlantic
		40 WMGM-TV	
		Access 1 New Jersey License	
ш		Company	Atlantic, Cape May, Cumberland
		62 WWSI	,,,
		Hispanic Broadcasters of	
		Philadelphia, Llc	Atlantic, Cape May, Cumberland
		10 WCAU	Triumie, Cape May, Cumberland
		NBC Telemundo License Co.	
12	2	(General Electric)	Atlantic, Cumberland, Salem
		12 WHYY-TV	Adamic, Cumbertand, Salem
			Atlantia Cumbaniani Calam
		Whyy, Inc.	Atlantic, Cumberland, Salem
		17 WPHL-TV	Adlantia Con 1 1 1 C 1
		Tribune Company	Atlantic, Cumberland, Salem
	a a	29 WTXF-TV	
	8	Fox Television Stations, Inc.	
		(News Corp.)	Atlantic, Cumberland, Salem
		35 WYBE	
		Independence Public Media Of	
		Philadelphia, Inc.	Atlantic, Cumberland, Salem
		The state of the s	

		48 WGTW-TV	1
		Trinity Broadcasting Network	Atlantic, Cumberland, Salem
	*	57 WPSG Cbs Broadcasting Inc. 65 WUVP-TV	Atlantic, Cumberland, Salem
		Univision Communications, Inc.	Atlantic, Cumberland, Salem
		64 WDPB	Titianite, Camounaira, Baiem
		Whyy, Inc.	Cape May
		2 WMAR-TV Scripps Howard Broadcasting	
	*	Company	Cumberland, Salem
		13 WJZ-TV	
		Cbs Broadcasting Inc. 43 WPMT	Cumberland, Salem
		Tribune Company	Salem
,	DURATION & FREQUENCY		
	OF OUTREACH	NAMES OF CABLE PROVIDER(S)	BROADCAST AREA
TARGETS P.	ARTIAL HOUSING REGIO	N 6	
TARGETST	AKTIAL HOUSING REGIO	Comcast of Avalon, South Jersey,	All Atlantic, Cape May,
		Wildwood	Cumberland and Salem Counties
		T	BROADCAST AREA AND/OR
	DURATION & FREQUENCY	NAMES OF REGIONAL RADIO	RACIAL/ETHNIC IDENTIFICATION
	OF OUTREACH	STATION(S)	OF READERS/AUDIENCE
TARGETS E	NTIRE HOUSING REGION	16	
AM		_	
AM		WEIL 540	Christian
		WFIL 560	Christian
AM		WFIL 560 WIP 610	Christian
AM		55	Christian
AM	,	WIP 610 WNTP 990	Christian
AM		WIP 610	Christian
AM	,	WIP 610 WNTP 990 WWJZ 640	Christian
AM		WIP 610 WNTP 990	Christian
AM		WIP 610 WNTP 990 WWJZ 640	Christian
AM		WIP 610 WNTP 990 WWJZ 640 WFPG-FM 96.9	Christian
AM		WIP 610 WNTP 990 WWJZ 640 WFPG-FM 96.9 WIXM 97.3	Christian
AM		WIP 610 WNTP 990 WWJZ 640 WFPG-FM 96.9 WIXM 97.3 WMGM 103.7	Christian
AM		WIP 610 WNTP 990 WWJZ 640 WFPG-FM 96.9 WIXM 97.3 WMGM 103.7 WSJO 104.9 WZXL 100.7	Christian
AM	ARTIAL HOUSING REGIO	WIP 610 WNTP 990 WWJZ 640 WFPG-FM 96.9 WIXM 97.3 WMGM 103.7 WSJO 104.9 WZXL 100.7	Christian
AM	ARTIAL HOUSING REGIO	WIP 610 WNTP 990 WWJZ 640 WFPG-FM 96.9 WIXM 97.3 WMGM 103.7 WSJO 104.9 WZXL 100.7	
AM	ARTIAL HOUSING REGIO	WIP 610 WNTP 990 WWJZ 640 WFPG-FM 96.9 WIXM 97.3 WMGM 103.7 WSJO 104.9 WZXL 100.7	Christian
AM	ARTIAL HOUSING REGIO	WIP 610 WNTP 990 WWJZ 640 WFPG-FM 96.9 WIXM 97.3 WMGM 103.7 WSJO 104.9 WZXL 100.7 N 6	
AM	ARTIAL HOUSING REGIO	WIP 610 WNTP 990 WWJZ 640 WFPG-FM 96.9 WIXM 97.3 WMGM 103.7 WSJO 104.9 WZXL 100.7 N 6 WIBG 1020 WKXW 1450	
AM	ARTIAL HOUSING REGIO	WIP 610 WNTP 990 WWJZ 640 WFPG-FM 96.9 WIXM 97.3 WMGM 103.7 WSJO 104.9 WZXL 100.7 N 6	

		WTKU 1490	
		WURD 900	P
		WGYM 1580	
		KYW 1060	
		WNJC 1360	
		WPHT 1210	·
		WWDB 860	
		WNWR 1540	
		WPEN 950	
		WCMC 1230	
		WMVB 1440	
		WTMR 800	4
	SEC.	WDEL 1150	
		WFAI 1510	2
		WMIZ 1270	Hispanics
		WSNJ 1240	
	8	WVCH 740	Christian
	9	WPWA 1590	
FM			
		WLFR 91.7	Atlantic
	-	WTKU-FM 98.3	Atlantic
	_	WAJM 88.9	Atlantic, Cape May
		WJSE 102.7	Atlantic, Cape May
		WKOE 106.3	Atlantic, Cape May
		WTTH 96.1	Atlantic, Cape May
		WZBZ 99.3	Atlantic, Cape May
		WAYV 95.1	Atlantic, Cape May, Cumberland
		WPUR 107.3	Atlantic, Cape May, Cumberland
		WRTQ 91.3	Atlantic, Cape May, Cumberland
	•	WXGN 90.5	Atlantic, Cape May, Cumberland
	J	WXXY-FM 88.7	Atlantic, Cape May, Cumberland

□ WAIV 102.3 Cape May □ WBZC 88.9 Cape May □ WCZT 98.7 Cape May □ WGBZ 105.5 Cape May □ WILW 94.3 Cape May □ WWCJ 89.1 Cape May □ WRDX 94.7 Cape May, Cumberland, Sal		WNJN-FM 89.	7 Atlantic, Cumberland, Salem
□ WBZC 88.9 Cape May □ WCZT 98.7 Cape May □ WBZ 105.5 Cape May □ WILW 94.3 Cape May □ WWCJ 89.1 Cape May □ WRDX 94.7 Cape May, Cumberland, Sal □ WVLT 92.1 Cape May, Cumberland, Sal □ WBEN 10.1 Cumberland, Salem □ WBEN 10.1 Cumberland, Salem □ WBEN-FM 95.7 Cumberland, Salem □ WIOQ 102.1 Cumberland, Salem □ WIJZ 105.3 Cumberland, Salem □ WJJZ 106.1 Cumberland, Salem □ WJKS 101.7 Cumberland, Salem □ WMKDN 106.9 (Christian) □ WMKDN 106.9 (Christian) □ WMKDN 106.9 Cumberland, Salem □ WMMR 93.3 Cumberland, Salem □ WMMR 93.3 Cumberland, Salem □ WMMR 98.3 Cumberland, Salem □ WPHI-FM 100.3			
WEZT 98.7 Cape May	П		•
WCZ1 98.71 Cape May			
WILW 94.3 Cape May		WCZT 98.7	Cape May
WILW 94.5 Cape May		WGBZ 105.5	Cape May
WRDX 94.7 Cape May, Cumberland, Sal	Ш	WILW 94.3	Cape May
WKDX 94.7 Cape May, Cumberland, Sal WWIT 92.1 Cape May, Cumberland, Salem WBEB 101.1 Cumberland, Salem WBEN-FM 95.7 Cumberland, Salem WDAS-FM 105.3 Cumberland, Salem WIOQ 102.1 Cumberland, Salem WJBR-FM 99.5 Cumberland, Salem WJJZ 106.1 Cumberland, Salem WJJZ 106.1 Cumberland, Salem WKDN 106.9 Cumberland, Salem (Christian) WKDN 106.9 Cumberland, Salem WMGK 102.9 Cumberland, Salem WMMR 93.3 Cumberland, Salem WMJB-FM 89.3 Cumberland, Salem WNJB-FM 89.3 Cumberland, Salem WNJB-FM 89.3 Cumberland, Salem WPHI-FM 100.3 Cumberland, Salem WPHI-FM 100.3 Cumberland, Salem WRDW-FM 96.5 Cumberland, Salem WRDW-FM 96.5 Cumberland, Salem WSTW 93.7 Cumberland, Salem WSTW 93.7 Cumberland, Salem WYST 94.1 Cumberland, Salem		WWCJ 89.1	Cape May
WRT1 90.1 Cape May, Salem		WRDX 94.7	Cape May, Cumberland, Salem
WBEB 101.1 Cumberland, Salem		WVLT 92.1	Cape May, Cumberland, Salem
□ WBEN-FM 95.7 Cumberland, Salem □ WDAS-FM 105.3 Cumberland, Salem □ WIOQ 102.1 Cumberland, Salem □ WJBR-FM 99.5 Cumberland, Salem □ WJJZ 106.1 Cumberland, Salem □ WKDN 106.9 Cumberland, Salem □ WKDN 106.9 Cumberland, Salem □ WMGK 102.9 Cumberland, Salem □ WNJB-FM 89.3 Cumberland, Salem □ WNJB-FM 89.3 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WPHI-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem		WRTI 90.1	Cape May, Salem
□ WDAS-FM 105.3 Cumberland, Salem □ WIOQ 102.1 Cumberland, Salem □ WJBR-FM 99.5 Cumberland, Salem □ WJJZ 106.1 Cumberland, Salem □ WJKS 101.7 Cumberland, Salem □ WKDN 106.9 Cumberland, Salem □ WMGK 102.9 Cumberland, Salem □ WMMR 93.3 Cumberland, Salem □ WNJB-FM 89.3 Cumberland, Salem □ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WRDW-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem		WBEB 101.1	Cumberland, Salem
□ WIOQ 102.1 Cumberland, Salem □ WJBR-FM 99.5 Cumberland, Salem □ WJJZ 106.1 Cumberland, Salem □ WKDN 106.9 Cumberland, Salem (Christian) □ WMGK 102.9 Cumberland, Salem (Christian) □ WMMR 93.3 Cumberland, Salem □ WNJB-FM 89.3 Cumberland, Salem □ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WXSTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem		WBEN-FM 95.	7 Cumberland, Salem
□ WIOQ 102.1 Cumberland, Salem □ WJBR-FM 99.5 Cumberland, Salem □ WJJZ 106.1 Cumberland, Salem □ WJKS 101.7 Cumberland, Salem □ WKDN 106.9 (Christian) □ WMGK 102.9 Cumberland, Salem □ WMMR 93.3 Cumberland, Salem □ WNJB-FM 89.3 Cumberland, Salem □ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem		WDAS-FM 105	.3 Cumberland, Salem
□ WJBR-FM 99.5 Cumberland, Salem □ WJZ 106.1 Cumberland, Salem □ WJKS 101.7 Cumberland, Salem □ WKDN 106.9 Cumberland, Salem □ WMGK 102.9 Cumberland, Salem □ WNJB-FM 89.3 Cumberland, Salem □ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WRDW-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem		WIOO 102.1	
□ WJJZ 106.1 Cumberland, Salem □ WJKS 101.7 Cumberland, Salem □ WKDN 106.9 (Christian) □ WMGK 102.9 Cumberland, Salem □ WMMR 93.3 Cumberland, Salem □ WNJB-FM 89.3 Cumberland, Salem □ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem			
□ WJKS 101.7 Cumberland, Salem Cumberland, Salem (Christian) □ WKDN 106.9 Cumberland, Salem (Christian) □ WMGK 102.9 Cumberland, Salem □ WMMR 93.3 Cumberland, Salem □ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WRDW-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem			
□ WKDN 106.9 Cumberland, Salem (Christian) □ WMGK 102.9 Cumberland, Salem □ WMMR 93.3 Cumberland, Salem □ WNJB-FM 89.3 Cumberland, Salem □ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WRDW-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem			
□ WMGK 102.9 Cumberland, Salem □ WMMR 93.3 Cumberland, Salem □ WNJB-FM 89.3 Cumberland, Salem □ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WRDW-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem	П		Cumberland, Salem
□ WMMR 93.3 Cumberland, Salem □ WNJB-FM 89.3 Cumberland, Salem □ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WRDW-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem			
□ WMMXR 93.3 Cumberland, Salem □ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WRDW-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem			
□ WOGL 98.1 Cumberland, Salem □ WPHI-FM 100.3 Cumberland, Salem □ WRDW-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem	, _–	•	
□ WPHI-FM 100.3 Cumberland, Salem □ WRDW-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem		WNJB-FM 89.3	Cumberland, Salem
□ WRDW-FM 96.5 Cumberland, Salem □ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem	Ц	WOGL 98.1	Cumberland, Salem
□ WSTW 93.7 Cumberland, Salem □ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem		WPHI-FM 100.	3 Cumberland, Salem
□ WUSL 98.9 Cumberland, Salem □ WXTU 92.5 Cumberland, Salem □ WYSP 94.1 Cumberland, Salem		WRDW-FM 96.	5 Cumberland, Salem
□ WYSP 94.1 Cumberland, Salem WYSP 94.1 Cumberland, Salem		WSTW 93.7	Cumberland, Salem
WYSP 94.1 Cumberland, Salem		WUSL 98.9	Cumberland, Salem
— W 131 74.1 Cumbertand, Salem		WXTU 92.5	Cumberland, Salem
		WYSP 94.1	Cumberland, Salem

					(
3d. Other Publ (Check all that	lications (such as neigh t applies)	ıborhood	newspapers, religi	ious publications, ar	nd organi	zational newsletters)	
		NAME (OF CATIONS	OUTREACH AREA	4	RACIAL/ETHNIC IDENTIFICATION OF READERS/AUDIENCE	
er er	NTIRE HOUSING R	EGION	6				
Weekly							
		Al Dia		Philadelphia Area	1	Spanish-Language	
		Nuestra	a Communidad	Central/South Jers	sey	Spanish-Language	
						ie.	
TARGETS P.	ARTIAL HOUSING	REGIO	N 6				
Weekly							
	r		Times of the Jersey Shore	South Shore area		Jewish community	
	41	Ukrain	nian Weekly	New Jersey		Ukrainian community	
3e. Employer	Outreach (names of em	iployers 1	throughout the hou	ising region that car	be conta	acted to post	
	s and distribute flyers re						
	FREQUENCY OF OUTRE	EACH	NAME OF EMPLO	DYER/COMPANY	LOCAT	ION -	
Atlantic Cou	nty				п		
			AtlantiCare Heal	Ith System		nglish Creek Ave, Egg Twp, NJ	
			Shore Memorial	Hospital		ore Rd, Somers Point, NJ	
			Atlantic City Ele	ectric	2542 Fi Townsh	re Rd, Egg Harbor nip, NJ	
	,		Wawa		various	locations	
			Wal-mart		various	locations	
			Shoprite	_	various	locations	
			Kessler Memoria	Kessler Memorial Hospital		600 S White Horse Pike, Hammonton, NJ	
			South Jersey Indu	ustries Inc.	NJ	Jersey Plz, Hammonton,	
□			Flagship Resort		NJ	aine Ave, Atlantic City,	
	,		Bacharach Institu Rehabilitation	ite for	61 Wes	t Jimmie Leeds Road a, NJ	
			Lowes Home Imp	provement	various	locations	
			Home Depot		various	locations	
			Comar Inc.			r Pl, Buena, NJ	
			Marriot Seaview	Resorts	NJ	lew York Rd, Galloway,	
			Ole Hansen & So	ons	100 Old Gallowa	l Port Republic Rd, ay, NJ	

\vdash	Acme Markets	various locations 18 N New Jersey Ave, Atlantic
	Atlantic City Linen	City, NJ
	The Press of Atlantic City	1000 W Washington Ave, Pleasantville, NJ
		*
Cape May C	County	
	Cape Regional Medical Center	2 Stone Harbor Blvd, Cape May Court House, NJ 08210
	Cold Spring Rush Fish and Suppl Co	906 Schellenger St, Cape May, NJ
	Acme Markets	various locations
	Wawa	various locations
	Cape Counseling Services	687 Route 9, Cape May, NJ
	Shores at Wesley Manor	2201 Bay Ave, Ocean City, NJ
	Shop Rite	various locations
	Verizon	various locations
	Holy Redeemer Visiting Nurse Association	6727 Delilah Rd # F, Egg Harbor Twp, NJ
Cumberland	County	
	South Jersey Healthcare	333 Irving Ave, Bridgeton, NJ
	Durand Glass Manufacturing Co.	901 S. Wade Blvd, Millville, NJ
	Training School at Vineland	1667 E. Landis Ave Vineland, NJ 08361
	Alcan Global Pharmaceutical Packaging Inc.	1101 Wheaton Ave, Millville, NJ
	Kimble Glass Inc./ Kontes Glass Co.	537 Crystal Ave, Vineland, NJ and 1300 Wheaton Ave, Millville, NJ 1022 Spruce St, Vineland, NJ
	Wawa	various locations
	Wheaton Science Products	1501 N 10th St, Millville, NJ
	ShopRite	various locations
	Progresso Quality Foods	3501 S East Blvd, Vineland, NJ
	Seabrook Brothers & Sons Inc.	1031 Parsonage Rd, Bridgeton, NJ
	Sheppard Bus Service	35 Rockville Rd, Bridgeton, NJ and 212 L St, Millville, NJ
	Acme Markets Inc.	101 Bluebird Ln, Millville, NJ
	Wal-mart	various locations
	Leone Industries	443 S East Ave, Bridgeton, NJ
	Silverton Marine Corp.	301 Riverside Dr, Millville, NJ

		Sun National B	ank		s locations
		F&S Produce		913 Br NJ	idgeton Ave, Rosenhayn,
_		Tri-County Cor	nmunity Action	110	
		Partnership		110 Cc	hansey Street, Bridgeton
Salem Count	у				
		PSE&G		162 Ro	oute 45 Salem, NJ 08079
		Dupont De Nen	nours E I & Co.	Penns	Grove, NJ 08069
		Mannington Mi	lls		cean Rd, Salem, NJ and 75 ngton Mills Rd
		Memorial Hosp		141411111	igion ivinio ita
	· · · · · · · · · · · · · · · · · · ·	county		310 W	oodstown Rd, Salem, NJ
		Conectiv		5 Collins Dr, Penns Grove, NJ	
		Anchor Glass C	ontainer Corp.	83 Grif	fith St, Salem, NJ
		SJH Elmer Hos	SJH Elmer Hospital		ont St, Elmer
		GEON Compan		Porcup	ine Rd & US Highway, ctown, NJ
		GEOIV Compan	y	1 curies	Ktown, 143
		B&B Poultry		Almon	d Rd, Norma, NJ
	Contacts (names of comost advertisements and dis				
	p/Organization	Outreach Area	Racial/Ethnic	nousing	Duration & Frequency of
Traine of Group/Organization			Identification of		Outreach
			Readers/Audience		:
		Statewide	N/A		Ongoing as needed
New Jersey State Conference of Stat		Statewide	African-Americ	an	Ongoing as needed
The Latino A	ction Network	Statewide	Hispanic		Ongoing as needed
	pe May County,	Cape May County	N/A		Ongoing as needed
	asantville, and		venouse NOSE		
Atlantic City	Branches				¥

IV. APPLICATIONS

	Applications for affordable housing for the above units will be available at the following locations:					
	4a. County Administration Buildings and/or Libraries for all counties in the housing region (list county building,					
addre	address, contact person) (Check all that applies)					
	BUILDING LOCATION					
	Atlantic County	5901 Main Street, Mays Landing, NJ 08330				
	(609)625-4011					
	Cape May County Main Library	30 Mechanic Street, Cape May Courthouse, NJ				
Ш	*					
	Cumberland County Library	800 East Commerce Street, Bridgeton, NJ 08302				
	Salem County Court House	92 Market Street, Salem, NJ 08079 (609)935-7510				
		Ext:8202				
		1				

4b. Municipality in which the units are located (list municipal building and municipal library, address, contact person)
4c. Sales/Rental Office for units (if applicable)
V. CERTIFICATIONS AND ENDORSEMENTS
I hereby certify that the above information is true and correct to the best of my knowledge. I understand that knowingly falsifying the information contained herein may affect the (select one: Municipality's substantive certification or DCA Balanced Housing Program funding or HMFA UHORP/MONI/CHOICE funding).
Name (Type or Print)
Title/Municipality
Signature Date